

ADDING STRATEGIC GROWTH TO YOUR BUSINESS



OnBoard
INTERNATIONAL SERVICES

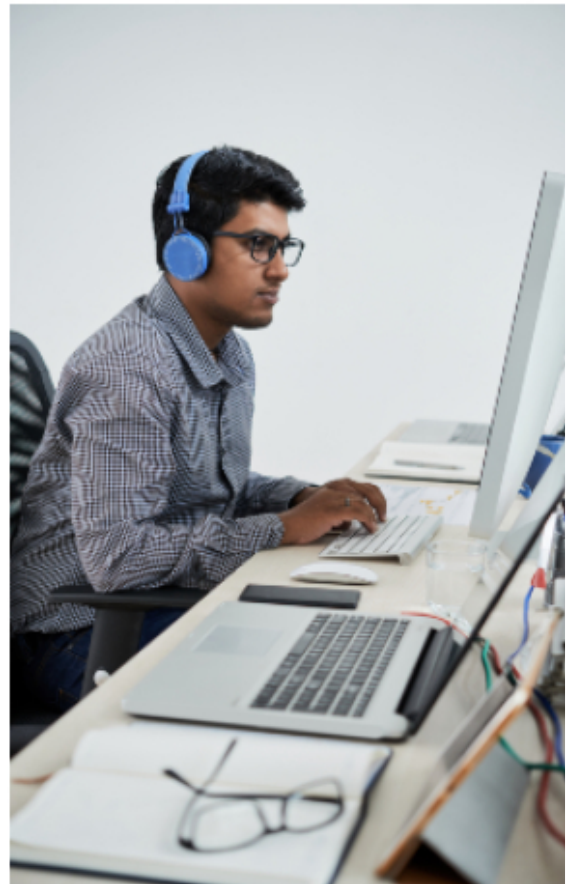
www.onboardinternational.com



About Us

Who we are

Our team of seasoned professionals boasts over 20 years of experience in procurement and logistics for the F&B, building materials, and spare parts industries. Additionally, we operate a tele-sales outsourcing business within the GCC region, with a strong emphasis on operational excellence and strategic growth.



Welcome to our platform, where excellence meets outsourcing solutions tailored for the GCC region.



Explore our comprehensive services, crafted to elevate your business efficiency. From skilled manpower to cutting-edge technology, we're your strategic partner for success. Discover the power of outsourcing excellence with us.



Our Services

Tele Sales Services

Onboard International provides Telesales Service from India for the business located in UAE by promoting products and services to businesses by increasing overall sales while minimizing expenses.

We invest in employee training and development, ensuring that the agents are equipped with the skills and knowledge needed to deliver exceptional customer service.

Sales Calling Techniques

Cold Calling: Engages unfamiliar or interested prospects.

Warm Calling: Reaches out to previously engaged leads.

Lead Generation: Transforms potential customers into actual sale

Other Services

- Administrative tasks and virtual assistance (over voice or email)
- Data Entry
- Bookkeeping and Accounting
- Document Management

Procurement Outsource

We provide procurement outsourcing from India and UAE, aimed at reducing Costs and enhancing Operational efficiency.

Procurement Outsource Advantages

Procurement Outsourcing from India and UAE, aimed at reducing Costs and enhancing Operational efficiency. With over 20 years of expertise in the F&B, Building Materials, and Spare-Parts Industries, we simplify the Procurement process, enabling Businesses to concentrate on core Operations, Quality, and Compliance. Our solutions streamline Procurement process, ensuring Regulatory adherence while minimizing Expenses.

Maintain Full Control

Outsourcing indirect purchasing empowers you to retain control over purchasing decisions, vendor relationships, and contract terms. Our single-creditor model minimizes supplier and improves invoice management by up to 80%, cutting internal costs by as much as 21%. This approach frees up valuable time for strategic purchasing, ultimately reducing indirect costs

Benefits

- Focus on core Business Activities, not Procurement.
- Continuous Optimization of procurement processes.
- Substantial Cost savings in procurement.
- Enhanced operational Efficiency.
- Transfer of Expertise and Knowledge.
- Lower personnel costs and resource requirements.
- Streamlined Supplier Management.

Key Features



Customized Solutions

Tailor our outsourcing services to align seamlessly with your unique business objectives, ensuring a bespoke approach that addresses your specific needs.



Time Zone Advantage:

Leverage the time zone difference to your advantage. We handle tasks efficiently, ensuring 24/7 support and timely responses for your clients.



Language Proficiency:

Fluent communication is key. Our multilingual experts ensure smooth interactions, reducing language barriers and fostering better client relationships.



Cost Transparency

No hidden costs. Our transparent pricing model ensures you know exactly where your money is going, providing clarity and control over your budget.



Data Security

Rest easy knowing your sensitive information is in safe hands. We prioritize data security, implementing robust measures to safeguard your business information.



Scalability

Adapt effortlessly to changing demands. Our outsourcing services allow you to scale your operations up or down without the hassle of hiring or laying off staff.



Dedicated Support

Our team is dedicated to your success. Enjoy personalized support, tailored to your specific business needs, and witness the positive impact on your bottom line.



Operational efficiency

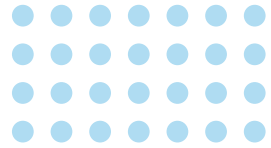
Enjoy operational efficiency and financial savings while we take care of the essential backend tasks for your business success.



Expand your global reach

With our outsourcing solutions, your customer calls feel local, no matter the distance. Enhance communication, save on international calling costs, and create a unified experience for your clients.

How does it work?



Understand Clients Requirement & Business Objective.



Sharing Proposal and Contract



Hire Agent's and Conduct Training



Set Target with KPI's and Review Agents Performance

Why Choose Us

Maximize your savings with our outsourcing services. Say goodbye to office costs, gratuity expenses, insurance headaches, and visa expenditures.



Enjoy operational efficiency

Enjoy operational efficiency and financial savings while we take care of the essential backend tasks for your business success.



Expand your global reach

With our outsourcing solutions, your customer calls feel local, no matter the distance



Dedicated Support

Enjoy operational efficiency and financial savings while we take care of the essential backend tasks for your business success.



Reduce costs, Focus on growing

Say goodbye to office costs, gratuity expenses, insurance headaches, and visa expenditures.

GET IN TOUCH



Lets Talk

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